# Morningstar ${ }^{\circledR}$ Document Research ${ }^{\text {s" }}$ FORM 6-K MASISA S.A. - MYSZY 

Filed: March 02, 2007 (period: March 01, 2007)
Report of foreign issuer rules 13a-16 and 15d-16 of the Securities Exchange Act

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 6-K

## Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of March 2007

Masisa S.A.
(Exact name of registrant as specified in its charter)

## Masisa S.A.

(Translation of Registrant's name into English)
Av. Apoquindo 3650, Piso 10, Las Condes
Santiago, Chile
(Address of principal executive offices)
Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.
Form 20-F $\quad$ F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): $\qquad$

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): $\qquad$

Indicate by check mark whether the registrant by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under Securities Exchange Act of 1934.
Yes
No
区

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Item 1. News release issued by Masisa S.A. on March $\mathbf{1}^{\text {st }}$, 2007:

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## PRESS RELEASE

## MASISA S.A. REPORTS FINANCIAL RESULTS AS OF DECEMBER $31{ }^{\text {st }} \mathbf{, 2 0 0 6}$

Santiago, Chile, March $1^{\text {st }}, 2007$ - MASISA S.A. (NYSE: MYS) ("Masisa" or the "Company"), leading wood board manufacturer and trading company for the furniture industry in Latin America, announced today its consolidated financial results for the fourth quarter of 2006.

## HIGHLIGHTS Q4’06

- Net sales for the fourth quarter 2006 increased $15.0 \%$ when compared to the same quarter of 2005, amounting to US\$ 222.7 MM , due to higher prices and physical sales in almost all product lines.
- Gross margin over sales shows an improvement, increasing from $22.9 \%$ to $24.2 \%$, year-over-year, and mainly driven by the Company's ability to transfer higher costs it encountered to prices and higher physical sales in the furniture board business.
- Selling and administrative expenses for the fourth quarter of 2006 decreased representing $16.1 \%$ of net sales, which represents an improvement regarding the fourth quarter of 2005 in which they represented $17.0 \%$ of net sales.
- Operating income increased $60.1 \%$, year-over-year, amounting to US\$ 18.1 MM , driven by a higher margin over sales (due to successful commercial efforts), and strengthened by more efficient selling and administrative expenses.
- Net income for the fourth quarter amounted to US\$ 10.4 MM , which represents an increase of $884.7 \%$, year-over-year.
- The Company continues showing an adequate operating performance, which reflects on an operating working capital to sales ratio as of the fourth quarter of 2006, which improves, year-over-year, from $39.2 \%$ to $32.2 \%$.
- As part of its strategic plan, Masisa has decided to focus on its commercial activities on the North-American market, for which the MDF moulding plant in Charleston ( $36,000 \mathrm{~m}$ annual installed capacity) is in closure stage. The Company estimates that this decision will generate annual cost savings, excluding restructuring costs to be incurred in 2007, for at least US\$ 3.0 MM . The production line will be reallocated in Chile, totally or partially.

|  | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Mar 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Jun 30th, } \\ 2006 \end{gathered}$ | $\begin{aligned} & \text { Sep 30th, } \\ & 2006 \end{aligned}$ | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ |
|  | (in millions of US\$, except per share information in \%) |  |  |  |  |
| Sales | 193.6 | 212.6 | 218.2 | 233.0 | 222.7 |
| Gross margin | 44.3 | 47.3 | 48.2 | 58.1 | 53.9 |
| \% over sales (2) | 22.9\% | 22.3\% | 22.1\% | 24.9\% | 24.2\% |
| Selling and Administrative Expenses | (33.0) | (28.1) | (30.1) | (30.1) | (35.8) |
| \% over sales (2) | -17.0\% | -13.2\% | -13.8\% | -12.9\% | -16.1\% |
| Operating Income | 11.3 | 19.3 | 18.1 | 28.0 | 18.1 |
| EBITDA(3) | 32.0 | 38.3 | 35.2 | 44.9 | 35.4 |
| Net Income for the Period | (1.3) | 1.2 | 4.1 | 13.8 | 10.4 |
| Earnings per Share (US\$) | -0.0002 | 0.0002 | 0.0007 | 0.0024 | 0.0018 |
| Earnings per ADS (US\$) (1) | -0.01 | 0.01 | 0.04 | 0.12 | 0.09 |

(1): An ADS equals 50 common shares.
(2): $\mathrm{As} \%$ of Income for the quarter
(3): EBITDA represents Operating Income + Depreciation + Amortization + Depletion.

INDEX
HIGHLIGHTS O4’06 ..... 1
FINANCIAL SUMMARY ..... 1
INDEX ..... 2
CONSOLIDATED INCOME STATEMENTS ..... 3
NET SALES ..... 3
OPERATING INCOME ..... 5
EBITDA ..... 7
NON OPERATING INCOME ..... 7
NET INCOME ..... 8
CONSOLIDATED BALANCE ..... 9
ASSETS ..... 9
LIABILITIES ..... 9
NET WORTH ..... 10
FINANCIAL SUMMARY (TABLES) ..... 12
FOURTH OUARTER AS OF DEC 2006 ..... 12
AGGREGATE AS OF FOURTH QUARTER 2006 ..... 12
INFORMATION PER GEOGRAPHIC SEGMENT (US\$) ..... 13
SALES PER COUNTRY (\%) ..... 14
SALES PER PRODUCT (US\$ and M3) ..... 15
PRODUCTION COSTS DETAILS ..... 16
CONSOLIDATED FINANCIAL STATEMENTS ..... 17
STATEMENTS OF INCOME AS OF DEC 2006 ..... 17
BALANCE SHEET AS OF DEC 2006 ..... 18
CASH FLOW INCOME AS OF DEC 2006 ..... 20
FLOW-INCOME CONCILIATION ..... 21
FORECASTS AND ESTIMATES ..... 22

## CONSOLIDATED INCOME STATEMENTS

## NET SALES

## Q4'06 v/s Q4’05

The Company's net sales during the fourth quarter of 2006 amounted to US\$ 222.7 MM , which compared to the fourth quarter of 2005 represents and increase of US\$ 29.1 MM ( $+15.0 \%$ ).

The main factors which explain this increase in sales for the third quarter of 2006, year-over-year, are:

## Boards

- MDF board sales increased US\$ 21.8MM (+33.0\%), growth mainly driven by the effect of price increases in all markets (consolidated increase of $23.4 \%$ ), mainly in Chile, Brazil and Mexico. In addition, MDF physical sales increased in $7.8 \%$, especially increases in Brazil and Venezuela of $13.8 \%$ and $84.1 \%$, respectively.
- Particle board (PB) sales also experimented a raise, increasing US\$ $7.2 \mathrm{MM}(+17.0 \%)$, mainly due to a $9.5 \%$ increase (price effect US\$4.0MM) in prices, due to increases carried out in most of the markets, mainly in Chile, where it increased $11.6 \%$. In addition, the physical sales increased $6.9 \%$ (physical sales effect US\$ 3.2 MM ) especially increases in Mexico and Venezuela of $23.6 \%$ and $67.2 \%$, respectively.
- OSB board sales decreased US\$ 6.6MM (-43.8\%) mainly due to a decrease in prices and in physical sales of $20.8 \%$ and $82.9 \%$, respectively, in the US market. These decreases are mainly due to the contraction in the US construction sector (lower new home construction level), which reflects on a reduction in the demand of these kind of boards. OSB board sales have been partially redirected from the United States to Brazil, where $51.8 \%$ of total OSB sales were commercialized during the fourth quarter, which represented an increase of $48.5 \%$ in total sales in this market, when compared to the fourth quarter of 2005 , totaling US\$ 4.4MM.


## Solid Wood

- Finger joint mouldings sales decreased US\$ $1.3 \mathrm{MM}(-6.0 \%)$ mainly due to a decrease in US physical sales of $19.4 \%$ which could not be completely offset by a price increase of $16.6 \%$. MDF moulding sales increased US\$ $4.2 \mathrm{MM}(+33.4 \%)$ due to an increase in physical sales of $16.4 \%$ and an increase in prices of $14.5 \%$. Finger joint mouldings performance is unfavorable during the analyzed period due to the fact that its performance is highly related to the construction of new homes. On the other hand, MDF mouldings exhibit a sales increase mainly due to its performance being more related to the remodeling market, which exhibited a positive performance during 2006.
- Solid wood doors sales increased US\$ 4.6MM (+75.2\%), due to an increase in physical sales of $61.3 \%$ and $8.6 \%$ in prices. This strong increase in physical sales is explained by the Company's decision to maintain in inventory great part of its production during the last quarter of 2005 , thus resulting in extraordinary low sales during that quarter. The price increase is mainly explained by an improved commercialized product mix (new door models with better market prices have been developed).
- Sawn lumber sales suffered a decrease of US\$ $2.6 \mathrm{MM}(-15.5 \%)$, explained by a decrease in physical sales of $22.3 \%$ which could not be completely offset by the $8.8 \%$ price increase. This reduction in physical sales is explained by $\log$ supply problems in Venezuela, lower green sawn lumber shipments from Chile to Mexico due to phytosanitary problems and by the delay in an $8,800 \mathrm{~m}^{3}$ sawn lumber shipment from Chile, which was finally sent in January 2007. Mexico's clients have continued to be supplied via third party production trading and the Mexican price scenario continues to be positive due to the relative scarcity of lumber.


## Forestry

- Saw log sales increase from US\$ $2.8 \mathrm{MM}(+32.2 \%)$, due to a $12.8 \%$ increase in physical sales and $17.2 \%$ in prices.


## Q4’06 v/s Q3'06

Company sales during the fourth quarter of 2006 amounted to US\$ 222.7 MM , which compared to the third quarter of 2006, represents a decrease of US\$ 10.4MM (-4.5\%).

The main variations in fourth quarter 2006 sales in relation to the previous quarter were:

## Boards

- MDF board sales increased US\$ $1.7 \mathrm{MM}(+1.9 \%)$, increasing over third quarter sales due to a price increase of $5.4 \%$ on a consolidated basis, which surpassed a slight decrease of $3.3 \%$ in consolidated physical sales, which is mainly explained by lower sales in December (normal seasonality effect) and by lower MDF sales to moulding manufacturers in Chile due to a decrease in their physical exports. The greater MDF availability in Chile, given the decrease in demand by moulding manufacturers was redirected through exports to the Peruvian, Colombian and Mexican markets.
- Particle board sales (PB) maintained healthy physical sales similar to the previous quarter, and experimented an increase of US\$ $0.8 \mathrm{MM}(+1.6)$ due to an increase of $2.4 \%$ in its price on a consolidated basis.
- OSB board sales decreased US\$ $2.2 \mathrm{MM}(-20.3 \%)$, which is mainly explained by a strong decrease in physical sales in the US market of $63.6 \%$, slightly offset by an increase in physical sales commercialized in Brazil $(+6.7 \%)$. These decreases are mainly explained by the still continuing contraction of the US construction sector (lower level of new home construction), which reflects a decrease in the demand for these kind of boards. Nevertheless, the Company is making commercial efforts to redirect this OSB to Latin-American markets.


## Solid Wood

- The decrease in the finger joint mouldings sales is the main factor in the decrease of consolidated sales. They decreased US\$ 9.1MM (-31.4\%) mainly due to a strong decrease of $26.4 \%$ in physical sales commercialized in the US market. On the contrary, MDF moulding sales increased US\$ 0.7MM $(+4.3 \%)$ due to an $8.1 \%$ increase in the US market price, which overcame a decrease in physical sales of $3.3 \%$ during the period. The Company decided to increase its prices in the United States sacrificing physical sales, which allowed more MDF board availability to commercialize in Latin America. Finger joint mouldings performance was adverse during the analyzed period due to the fact that its performance is highly related to the construction of new homes. On the other hand, MDF mouldings exhibit an increase in sales, mainly due to the fact that its performance is more related to the remodeling market, which exhibited a positive performance during 2006.
- Increase in solid wood doors of US\$ $0.5 \mathrm{MM}(+4.4 \%)$ due to a $2.6 \%$ increase in physical sales and $1.7 \%$ in prices, maintaining the characteristic stability of this business.
- Sawn lumber is the other product that experienced a strong decrease in sales. It decreased US\$5.7MM ( $-28.9 \%)$, mainly due to decrease in physical sales in the Mexican market of $49.2 \%$, which is mainly explained by lower green sawn lumber shipments towards Mexico due to phytosanitary restrictions imposed by the Mexican Government and the delay of a shipment from Chile to Mexico finally sent in January 2007.


## Forestry

- Increase in saw log sales of US\$ 1.8MM (+18.6\%), due to an increase in physical sales of $24.7 \%$, partially offset by a decrease of $4.9 \%$ in prices.


## OPERATING INCOME

Q4’06 $v / s$ Q4’05

Operating income for the fourth quarter of 2006 amounted to US\$ 18.1MM, which compared to the fourth quarter of 2005 represents an increase of US\$ 6.8 MM (+60.1\%).

Consolidated gross margin amounts to US\$ 53.9MM for the fourth quarter of 2006, which represents an increase of US\$ 9.6MM (+21.7\%) regarding the same quarter of the previous period. Gross margin as a percentage over the Company's total sales shows an increase from $22.9 \%$ during the fourth quarter of 2005 to $24.2 \%$ in the fourth quarter of 2006

The main factors which explain this increase in Operating Income of the fourth quarter of 2006, year-over-year, were:

## Boards

- Increases in prices ( $23.4 \%$ and $9.5 \%$ ) as well as physical sales ( $7.8 \%$ and $6.9 \%$ ) in the MDF and PB businesses, respectively, which have been partially offset by decreases in OSB prices $(-16.2 \%)$ and physical sales $(-33.0 \%)$ and permanent cost pressures, mainly in resins and wood, both raw material, which together represent approximately $57.3 \%$ of total consolidated costs in board manufacturing. The Company has been capable of transferring cost pressures to prices, which has allowed it to recuperate its consolidated gross margin as a percentage of total consolidated sales.


## Solid Wood

- Increase in MDF mouldings sales, almost completely offset by lower finger joint moulding and sawn lumber sales, which added to the cost pressures, related to the wood price increase, higher logistic product costs given higher oil prices and the appreciation of the real in Brazil have reduced the contribution of the Solid Wood Division to the Company's Operating Margin.

The selling and administrative expenses to sales ratio reflect an improvement, decreasing from $17.0 \%$ during the fourth quarter of 2005 to $16.1 \%$ in the fourth quarter of 2006.

Selling and administrative expenses amount to US\$ 35.8MM, increasing in US\$ $2.8 \mathrm{MM}(+8.6 \%)$ regarding the fourth quarter of the previous year. Higher selling and administrative expenses during the fourth quarter of 2006 are explained by diverse elements and are aligned with Masisa S.A.'s transformation process into a world class multinational company. Among the factors which influence this increase are included non recurrent expenses amounting to US\$ 2.5 MM

## Q4’06 v/s Q3'06

The company's operating income during the fourth quarter of 2006 amounted to US\$ 18.1 MM , which compared to the third quarter of 2006 reflects a decrease of US\$ 9.9MM (-35.3\%).

Consolidated gross margin amounted to US\$ 53.9MM in the fourth quarter of 2006, which represents a decrease of US\$ $4.2 \mathrm{MM}(-7.2 \%)$ regarding the previous quarter of the same period. Gross margin as a percentage over the Company's total sales maintain a healthy level on $24.2 \%$, similar to the observed during the third quarter of $24.9 \%$.

The main factors that explain this decrease in operating income in the fourth quarter of 2006 regarding the previous quarter of the same year were:

## Boards

- Particle boards and MDF maintained relatively similar physical sales in relation to the previous quarter, and we saw an increase in their prices $(+2.4 \%$ and $+5.4 \%$, respectively), which allowed to maintain a healthy gross margin on a consolidated basis, offsetting the increases in board production costs during the fourth quarter of 2006, mainly in resins (approximately $34.5 \%$ of boards' total cost) and in wood.


## Solid Wood

- Decreases in finger joint moulding business margins, due to a decrease in prices in the US market (-6.8\%), as well as a decrease in physical sales $(-26.4 \%)$, in such market. Such decreases add up to some increases in costs related to the increase in wood price, maintenance and therefore, a temporary sawmill stoppage in Chile and higher expenses in personnel, due to severance indemnities.

The selling and administrative expenses to sales ratio worsens increasing from $12.9 \%$ during the third quarter to $16.1 \%$ in the fourth quarter of 2006 .
Selling and administrative expenses amount to US\$ 35.8 MM , increasing in US\$ $5.7 \mathrm{MM}(+19.0 \%)$ regarding the third quarter of 2006, explaining the decrease in Operating Income on a consolidated basis. Higher selling and administrative expenses during the fourth quarter of 2006 are explained by diverse elements and are aligned with Masisa S.A.'s transformation process into a world class multinational company. Among the factors which influence this increase are included non recurrent expenses amounting to US\$ 2.5 MM .

## EBITDA

Q4'06 v/s Q4'05
Aligned with the strong sales growth, mainly driven by the board business for furniture (MDF and PB) and in spite of the cost pressures on raw material and higher selling and administrative expenses, the Company's EBITDA shows an increase of US\$ 3.4MM (+10.5\%). EBITDA's margin over sales sets forth a slight decrease from $16.5 \%$ in the fourth quarter of the previous year to $15.9 \%$.

Q4’06 v/s Q3’06
Aligned with the decrease in Operating Income, the Company sets forth a lower operating cash flow generation (EBITDA) that the one set forth during the third quarter. EBITDA of the fourth quarter amounts to US\$ 35.4 MM , which represents a decrease of US\$ 9.5MM ( $-21.2 \%$ ). The EBITDA margin over sales decreases form $19.3 \%$ in previous quarter to $15.9 \%$, mainly due to lower sales and to an increase in selling and administrative expenses.

## NON OPERATING INCOME

Q4’06 v/s Q4'05

Non operating income improves by US\$ 9.2MM ( $+47.6 \%$ ) when compared against the fourth quarter of 2005 , amounting -US\$ 10.1MM. This is mainly explained by higher non exploitation income, increased in US\$ $4.0 \mathrm{MM}(+2,929 \%)$, from -US\$ 0.2 MM in the previous fourth quarter to US\$ 4.2 MM in the fourth quarter 2006. This increase is explained mainly by inactive goods provisions reversed in Chile for US\$ 3.0MM and higher financial income for US\$ 3.5MM. In addition, foreign exchange differences were reduced in US\$ 4.9 MM , from -US\$ 7.4 MM to -US\$ 2.5 MM . These positive effects are partially offset by higher other non exploitation expenses for US\$ $4.2 \mathrm{MM}(+111.1 \%)$, mainly explained by asset write-offs for US\$ 1.4 MM , provisions for US\$ 2.2 MM and an indemnity to Proforca (CVG Productos Forestales de Oriente, C.A., a public company and the biggest actor of the forestry sector in Venezuela) and sawmill repairs in Venezuela in the process of being returned back to Proforca for US\$ 1.8 MM .

Financial expenses slightly decreased in US\$ 0.1MM (-1.3\%) from US\$ 9.4MM in the fourth quarter of 2005 to US\$ 9.3 MM in the fourth quarter of 2006. This is mainly due to the increase in the Libor Rate which affects the variable rate portion of the Company's debt, which practically annuls the reduction effect of the financial debt.

## Q4’06 v/s Q3'06

Non exploitation income amounts -US\$ 10.1MM, which is in a similar level as in the third quarter when it amounted to -US\$ 10.7MM. This is mainly explained by higher non operating income, increased by US\$ $3.3 \mathrm{MM}(+354,6 \%$ ), from US\$ 0.9 MM in third quarter to US\$ 4.2 MM in the fourth quarter of 2006. This increase is mainly explained by inactive goods provisions reversed in Chile for US\$ 3.0 MM . Additionally we observe higher financial income for USS 4.0 MM . These positive effects are offset by higher other non exploitation expenses for US\$ $5.5 \mathrm{MM}(+217.3 \%)$, mainly explained by asset write-offs for US\$ 1.4 MM , an indemnity to Proforca and sawmill repairs in Venezuela for US\$ 1.8 MM , and higher financial expenses (see below).

Financial expenses increased in US\$ 2.3MM (+33.8\%) from US\$ 7.0MM in third quarter to US\$ 9.3 MM in the fourth quarter of 2006. This is explained by an increase in the Libor Rate which affects the variable rate portion of the Company's debt, which surpasses the reduction effect of the financial debt.

## NET INCOME

Q4'06 v/s Q4'05

Net income amounts to US $\$ 10.4 \mathrm{MM}$, which represents an increase of US\$ $11.7 \mathrm{MM}(+884.7 \%)$. This increase is mainly due to higher results on an operational and no operational basis, which surpassed the effect of higher income tax expenses of US\$ 3,3MM.

Q3'06 v/s Q2'06

Net income amounts to US\$ 10.4 MM , which represents a decrease of US $\$ 3.5 \mathrm{MM}(-25.0 \%)$. This decrease is mainly due to a decrease in the results on and operational basis, mainly triggered by lower finger joint moulding sales and higher selling and administrative expenses, which surpassed the effect of lower income tax expenses of US\$ 4.5MM.

## CONSOLIDATED BALANCE

ASSETS (December 31 ${ }^{\text {st }}, 2006 v / s$ December $31^{s t}$, 2005)

The Company's total assets, as of December $31^{\text {st }}, 2006$, amount to US $\$ 2,016.3 \mathrm{MM}$, which represents an increase of $2.6 \%$ year-over-year.

## Current Assets

Amount to US\$ 475.4 MM , which represents a decrease of US\$ $51.3 \mathrm{MM}(-9.7 \%)$ compared to December $31^{\text {st }}$, 2005. This decrease is mainly explained by lower inventories (-US\$ 36.7MM) and lower time deposits (-US\$ 53.5MM), which surpass increases in account receivables (+US\$ 25.0 MM ) and recoverable taxes (+US\$ 9.7MM). This increase in account receivables is aligned with the Company's higher commercial activity. Current assets correspond mainly to cash and cash equivalents (time deposits and marketable securities) for US\$ 47.0MM, account receivables for US\$ 125.1MM, inventories for US\$ 185.8MM and recoverable taxes for US\$ 62.2 MM .

In operational terms, during the 12 month period ended Dec. 31,2006 the Company continues exhibiting improvements when compared to the same period in 2005:

|  | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ |
| :--- | :--- | :--- |
|  |  |  |

Fixed Assets

Amount to US\$ 1,557.6MM, which represents an increase of US\$ $101.6 \mathrm{MM}(+7.0 \%)$ compared to December $31^{\text {st }}, 2005$. This increase is mainly explained by the increase in other fixed assets net from depreciation ( +115.4 MM ), which is mainly explained by the increase in forestry assets appraisal ( +65.8 MM ) and to construction works (MDF plant) ( +42.6 MM ). Such increase surpasses the reduction in machinery and equipment net from depreciation (-US\$ 26.7MM). Fixed assets mainly correspond to machinery and equipment net from depreciation for US\$ 550.0MM and plantations (classified under other fixed assets) for US\$ 630.0MM.

Investments in fixed assets during the twelve-month-period ended on December $31^{\text {st }}, 2006$ amount to US\$ 121.8 MM , representing $141 \%$ of the period's Depreciation.

Other Assets

Amount to -US\$ 16.6 MM , practically the same as of the end of 2005 , when they amounted -US\$ 16.7 MM .
LIABILITIES (December 31 ${ }^{\text {st }}, 2006$ v/s December 31 ${ }^{\text {st }}$, 2005)
Total assets amounted to US\$ 809.4 MM , which represents a decrease of US\$ $0.2 \mathrm{MM}(-0.02 \%)$ compared to total liabilities as of December $31^{\text {st }}, 2005$.

## Bank Debt

Masisa S.A.'s debt with financial institutions amounts to US\$ 289.3MM, which represents a decrease of US\$ 37.4MM (-11.5\%) compared to December 31, 2005. This decrease is due to the decrease of the corresponding debt to credit lines for US\$ 49.6MM. The used funds to pay these short term debts mainly come from a syndicated loan from Rabobank granted in January 2006 (see below) and from the capital increase the Company realized during December 2005 (US\$ 43.0MM were subscribed during January 2006).

In January 2006, the Company obtained a syndicated loan for US\$ 110.0 MM to restructure its short term debt, finance part of the new company's investment projects and to take advantage of favorable interest rate conditions. The terms of this loan are: 6-year-term with a 3-year grace period and six-month interest payments.

## Bonds

Masisa S.A.'s bonds amount to US\$ 307.0MM, which represent a decrease of US\$ 16.2MM ( $-5.0 \%$ ) compared to December 31 ${ }^{\text {st }}$, 2005. This decrease is mainly explained by the beginning of capital amortizations of series A, for UF 500,000 (approx. US $\$ 17.1 \mathrm{MM}$ ) and the amortization in May 2006 of a Private Placement quote for US\$ 9.0 MM , which was offset by bond refinancing carried out in January 2006, when the Company obtained some additional funds.

In January 2006, the Company refinances bonds in the local market for UF 4.75 MM to improve the maturity structure and to take advantage of a favorable interest rate scenario.

Maturity Structure of Masisa S.A.'s Financial Debt as of December 31 ${ }^{\text {st }}, 2006$.


Note: Amounts may differ from information presented in the FECU due to accounting appraisal of the bonds and to accrued and unpaid interest, included in the FECU. Additionally, they are presented herein in net value to the exchange rate of US\$ $1=$ CLP $\$ 532.39$.

The debt maturities of 2007 include local loan maturities for US $\$ 59.5 \mathrm{MM}$ in Venezuela which have a 1-year term and which the Company has been systematically refinancing during the last year, progressively improving the term and rate conditions year-over-year.

NET WORTH (December 31 ${ }^{\text {st }}$, $2006 v / \mathrm{s}$ December 31 ${ }^{\text {st }}$, 2005)
Masisa S.A.'s net worth as of December $31^{\text {st }}, 2006$ amounts to US $\$ 1,186.4 \mathrm{MM}$, which represents an increase of US\$ $90.1 \mathrm{MM}(+8.2 \%)$ compared to December $31^{\text {st }}, 2005$.

Paid in Capital
Paid in capital amounts to US\$ 812.9MM, which represents an increase of +US\$ 43.0MM ( $+5.6 \%$ ) compared to December $31^{\text {st }}$, 2005. In December 2005, Masisa S.A. realized a capital increase in which 622.5 MM shares were subscribed and paid for an amount equivalent to US\$ 117.4 MM (US $\$ 43.0 \mathrm{MM}$ were subscribed during January 2006).

Other Reserves

Amount to US\$ 219.5 MM , which represents an increase of US\$ 31.0MM (+16.5\%). This account corresponds mainly to the forestry reserve, which amounts to US\$ 208.3MM. This increase is explained by an increase in the difference between the appraisal value of forestry plantations and their respective historic cost (US\$ 208.3MM as of December 31 ${ }^{\text {st }}, 2006$ versus US $\$ 175.0 \mathrm{MM}$ as of December 31 ${ }^{\text {st }}$, 2005).

## Retained Net Income

Amount to US\$ 154.0 MM , which represents an increase of US\$ $16.1 \mathrm{MM}(+11.6 \%)$. This increase is explained by higher aggregate net income, which is increased by US $\$ 12.9 \mathrm{MM}(+21.5 \%)$. Such increase is accompanied by an increase in the exercise's net income for 12 -month period ended on December $31^{\text {st }}$, 2006, which amounts to US $\$ 29.5 \mathrm{MM}$ versus US $\$ 26.4 \mathrm{MM}$ as of December $31^{\text {st }}, 2005$. This represents an increase of US\$ $3.1 \mathrm{MM}(+11.8 \%)$.

## FINANCIAL SUMMARY

## Fourth quarter ended on December 31 ${ }^{\text {st }}$, 2006:

The table below shows the main consolidated financial figures of the company during the quarter and the percentage variation year-over-year.

|  | Quarter ended |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Variation } \\ \% \end{gathered}$ |
|  | (in millions of US\$) |  |  |
| Sales | 222.7 | 193.6 | 15.0\% |
| Gross Margin | 53.9 | 44.3 | 21.7\% |
| Selling and Administrative Expenses | (35.8) | (33.0) | 8.6\% |
| Operating Income | 18.1 | 11.3 | 60.1\% |
| Net Income for the Period | 10.4 | (1.3) | 884.7\% |
| Depreciation + Amortization | 13.0 | 13.3 | -2.2\% |
| Depletion(1) | 4.2 | 7.4 | -42.6\% |
| EBITDA | 35.4 | 32.0 | 10.5\% |
| Earnings per Share (US\$) (2) | 0.002 | (0.000) | 852.7\% |
| Earnings per ADS (US\$) (2) | 0.09 | (0.01) | 852.7\% |

(1) Corresponds to the sold/consumed log cost in a period which does not represent cash flow.
(2) An ADS equals 50 common shares. Masisa (ex Terranova)'s ADS began trading on August $5^{\text {th }}, 2005$.

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.
Twelve-month period ended on December 31 ${ }^{\text {st }}$, 2006:

The table below shows the main consolidated financial figures of the company for twelve-month period ended on December $31^{\text {st }}$, 2006 and the percentage variation year-over-year.

|  | Aggregate |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Variation } \\ \% \end{gathered}$ |
|  | (in millions of US\$) |  |  |
| Income | 886.5 | 743.5 | 19.2\% |
| Gross Margin | 207.6 | 194.0 | 7.0\% |
| Selling and Administrative Expenses | (124.0) | (112.6) | 10.1\% |
| Operating Income | 83.6 | 81.4 | 2.7\% |
| Net Income for the Period | 29.5 | 26.4 | 11.8\% |
| Depreciation + Amortization | 51.0 | 51.8 | -1.6\% |
| Depletion(1) ${ }^{(1)}$ | 19.2 | 24.6 | -22.1\% |
| EBITDA | 153.7 | 157.8 | -2.6\% |
| Earnings per Share (US\$) (2) | 0.005 | 0.005 | 7.3\% |
| Earnings per ADS (US\$) (2) | 0.26 | 0.24 | 7.3\% |

(1) Corresponds to the sold/consumed $\log$ cost in a period which does not represent cash flow.
(2) An ADS equals 50 common shares. Masisa (ex Terranova)'s ADS began trading on August $5^{\text {th }}, 2005$. Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

## Information by Geographic Segment:

The table below describes the main company segments, according to the origin of sales for the indicated periods.

|  | Quarter ended |  | Aggregate |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ |
|  | (in millions of US\$) |  | (in millions of US\$) |  |
| Net Sales |  |  |  |  |
| Chile | 89.2 | 66.5 | 321.4 | 245.6 |
| Brazil | 46.7 | 36.3 | 188.6 | 156.4 |
| Venezuela | 49.9 | 25.0 | 141.7 | 99.5 |
| Mexico | 33.3 | 27.5 | 124.8 | 113.5 |
| USA | 48.6 | 48.5 | 211.8 | 191.5 |
| Argentina | 32.1 | 28.2 | 122.4 | 104.9 |
| Colombia | 6.3 | 5.6 | 25.2 | 21.9 |
| Peru | 5.5 | 4.4 | 21.0 | 16.2 |
| Ecuador | 2.4 | 2.3 | 10.0 | 8.0 |
| Others (1) | (91.3) | (50.8) | (280.5) | (214.1) |
|  |  |  |  | - |
| Total | 222.7 | 193.6 | 886.5 | 743.5 |
|  |  |  |  |  |
| Gross Margin |  |  |  |  |
| Chile | 11.4 | 12.2 | 63.0 | 55.9 |
| Brazil | 7.5 | 7.7 | 38.1 | 35.5 |
| Venezuela | 3.5 | 3.4 | 22.6 | 18.6 |
| Mexico | 5.2 | 3.8 | 18.6 | 18.5 |
| USA | 3.3 | 3.7 | 17.1 | 15.0 |
| Argentina | 9.6 | 7.3 | 34.2 | 29.0 |
| Colombia | 1.3 | 1.2 | 5.6 | 5.9 |
| Peru | 1.4 | 1.2 | 5.3 | 4.4 |
| Ecuador | 0.7 | 0.7 | 3.0 | 2.3 |
| Others (1) | 10.0 | 3.1 | 0.0 | 8.8 |
|  |  | - | - | - |
| Total | 53.9 | 44.3 | 207.6 | 194.0 |
|  |  |  |  | - |
| Operating Income |  |  |  |  |
| Chile | (4.7) | 2.0 | 15.6 | 20.4 |
| Brazil | 3.0 | 3.9 | 21.2 | 21.1 |
| Venezuela | (1.1) | (1.0) | 5.0 | 3.5 |
| Mexico | 2.5 | (2.4) | 6.4 | 1.4 |
| USA | 0.1 | 0.1 | 3.6 | 2.0 |
| Argentina | 6.7 | 4.8 | 24.0 | 19.5 |
| Colombia | 0.6 | (0.0) | 3.4 | 1.7 |
| Peru | 0.8 | 0.6 | 2.8 | 2.2 |
| Ecuador | 0.3 | 0.3 | 1.3 | 0.9 |
| Others (1) | 10.0 | 3.1 | 0.4 | 8.8 |
|  |  |  |  |  |
| Total | 18.1 | 11.3 | 83.6 | 81.4 |
|  |  |  |  |  |
| Depreciation + Amortization |  |  |  |  |
| Chile | 2.7 | 4.6 | 13.7 | 16.2 |
| Brazil | 3.3 | 3.1 | 12.9 | 12.2 |
| Venezuela | 4.4 | 3.6 | 13.9 | 12.5 |
| Mexico | 0.5 | 0.6 | 1.6 | 1.8 |
| USA | 0.1 | 0.2 | 0.6 | 0.7 |
| Argentina | 2.1 | 2.1 | 8.3 | 8.3 |
| Colombia | (0.1) | 0.1 | 0.0 | 0.1 |
| Peru | 0.0 | 0.0 | 0.0 | 0.0 |
| Ecuador | 0.0 | 0.0 | 0.0 | 0.0 |
| Others (1) | 0.0 | (1.0) | 0.0 | 0.0 |
|  |  |  |  |  |
| Total | 13.0 | 13.3 | 51.0 | 51.8 |
|  |  | - |  | - |
| Depletion |  |  |  |  |
| Chile | 2.1 | 3.1 | 9.0 | 10.3 |
| Brazil | 1.1 | 1.6 | 5.6 | 7.3 |
| Venezuela | 0.6 | 1.0 | 3.3 | 4.2 |
| Mexico | 0.0 | 0.0 | 0.0 | 0.0 |
| USA | 0.0 | 0.0 | 0.0 | 0.0 |
| Argentina | 0.4 | 1.6 | 1.3 | 2.8 |
| Colombia | 0.0 | 0.0 | 0.0 | 0.0 |
| Peru | 0.0 | 0.0 | 0.0 | 0.0 |
| Ecuador | 0.0 | 0.0 | 0.0 | 0.0 |
| Others (1) | 0.0 | 0.0 | 0.0 | 0.0 |
|  |  | - |  | - |
| Total | 4.2 | 7.4 | 19.2 | 24.6 |

(1): Inter-company sales adjustments.

Due to rounding effects, the sum of the presented numbers may differ from the total.

Sales by Country:
The table below shows the distribution of consolidated sales according to the products' destination markets, for the indicated periods.
Note: Amounts differ from geographic segment income presented on page 11 due to inter company sales and exports.

|  | Quarter ended |  |  | Aggregate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Variation } \\ \% \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Variation } \\ \% \end{gathered}$ |
|  | (in millions of US\$) |  |  | (in millions of US\$) |  |  |
| United States | 50.7 | 51.0 | -0.6\% | 230.2 | 208.1 | 10.6\% |
| Chile | 34.7 | 36.5 | -4.9\% | 144.4 | 122.4 | 17.9\% |
| Brazil | 38.9 | 28.1 | 38.4\% | 145.7 | 104.5 | 39.4\% |
| Mexico | 26.4 | 27.6 | -4.1\% | 117.2 | 111.8 | 4.8\% |
| Venezuela | 29.4 | 16.4 | 78.5\% | 92.4 | 62.0 | 49.0\% |
| Argentina | 19.8 | 15.6 | 26.9\% | 69.6 | 56.3 | 23.8\% |
| Colombia | 6.3 | 5.6 | 12.1\% | 25.2 | 21.9 | 15.4\% |
| Peru | 5.5 | 4.4 | 24.6\% | 21.0 | 16.2 | 29.4\% |
| Ecuador | 2.4 | 2.3 | 7.4\% | 10.0 | 7.7 | 30.3\% |
| Others | 8.6 | 6.1 | 40.6\% | 30.8 | 32.6 | -5.5\% |
| Total | 222.7 | 193.6 | 15.0\% | 886.5 | 743.5 | 19.2\% |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

The table below shows the percentage distribution of consolidated sales according to the products' destination markets, for the indicated periods.

|  | Quarter ended |  |  | Aggregate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | Variation \% | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{aligned} & \text { Dec 31st, } \\ & 2005 \end{aligned}$ | Variation $\%$ |
| United States | 22.8\% | 26.3\% | -13.6\% | 26.0\% | 28.0\% | -7.2\% |
| Chile | 15.6\% | 18.9\% | -17.3\% | 16.3\% | 16.5\% | -1.1\% |
| Brazil | 17.5\% | 14.5\% | 20.3\% | 16.4\% | 14.1\% | 16.9\% |
| Mexico | 11.9\% | 14.2\% | -16.7\% | 13.2\% | 15.0\% | -12.1\% |
| Venezuela | 13.2\% | 8.5\% | 55.1\% | 10.4\% | 8.3\% | 25.0\% |
| Argentina | 8.9\% | 8.0\% | 10.3\% | 7.9\% | 7.6\% | 3.8\% |
| Colombia | 2.8\% | 2.9\% | -2.5\% | 2.8\% | 2.9\% | -3.2\% |
| Peru | 2.5\% | 2.3\% | 8.3\% | 2.4\% | 2.2\% | 8.5\% |
| Ecuador | 1.1\% | 1.2\% | -6.7\% | 1.1\% | 1.0\% | 9.3\% |
| Others | 3.8\% | 3.1\% | 22.3\% | 3.5\% | 4.4\% | -20.8\% |
| Total | 100\% | 100\% |  | 100\% | 100\% |  |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

## Sales per Product:

The table below shows the company's consolidated sales by product type for the indicated periods.

|  | Quarter ended |  |  | Aggregate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Variation } \\ \% \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Variation } \\ \% \end{gathered}$ |
|  | (in millions of US\$) |  |  | (in millions of US\$) |  |  |
| MDF | 87.7 | 65.9 | 33.0\% | 319.6 | 250.2 | 27.7\% |
| Particle Boards | 49.3 | 42.1 | 17.0\% | 187.5 | 154.0 | 21.7\% |
| Finger-joint Mouldings | 19.8 | 21.1 | -6.0\% | 94.1 | 83.1 | 13.2\% |
| Sawn Wood | 14.0 | 16.5 | -15.5\% | 72.9 | 66.6 | 9.4\% |
| MDF Mouldings | 16.8 | 12.6 | 33.4\% | 65.2 | 47.3 | 37.7\% |
| OSB | 8.5 | 15.1 | -43.8\% | 48.3 | 59.7 | -19.1\% |
| Logs | 11.4 | 8.7 | 32.2\% | 42.7 | 30.1 | 41.7\% |
| Solid Wood Doors | 10.7 | 6.1 | 75.2\% | 39.6 | 32.8 | 20.7\% |
| Others Products | 4.5 | 5.4 | -18.1\% | 16.8 | 19.5 | -14.2\% |
| Total | 222.7 | 193.6 | 15.0\% | 886.5 | 743.5 | 19.2\% |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

The following table details the cubic meters sold by product type associated to consolidated sales of the main company products for the indicated periods.

|  | Quarter ended |  |  | Aggregate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Variation } \\ \% \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | Dec 31st, 2005 | $\begin{gathered} \text { Variation } \\ \% \end{gathered}$ |
|  | (thousands of $\mathrm{m}^{\mathbf{3}}$ ) |  |  | (thousands of $\mathrm{m}^{\mathbf{3}}$ ) |  |  |
| MDF | 246.6 | 228.8 | 7.8\% | 978.2 | 880.9 | 11.0\% |
| Particle Boards | 190.8 | 178.5 | 6.9\% | 763.7 | 700.1 | 9.1\% |
| mouldings Finger-joint | 39.6 | 49.1 | -19.3\% | 190.4 | 180.0 | 5.8\% |
| Sawn Wood | 61.3 | 79.0 | -22.3\% | 343.4 | 327.8 | 4.8\% |
| MDF Mouldings | 36.9 | 31.7 | 16.4\% | 157.9 | 113.7 | 38.9\% |
| OSB | 40.4 | 60.3 | -33.0\% | 219.9 | 261.1 | -15.8\% |
| Logs | 381.4 | 338.1 | 12.8\% | 1,426.4 | 1,197.0 | 19.2\% |
| Solid Wood Doors | 11.2 | 6.9 | 61.3\% | 42.5 | 35.7 | 19.2\% |
| Others Products | 256.3 | 301.4 | -15.0\% | 995.3 | 582.7 | 70.8\% |
| Total | 1,264.5 | 1,273.8 | -0.7\% | 5,117.7 | 4,279.1 | 19.6\% |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

## Details of Production Costs:

The table below shows the percentage distribution of the average consolidated production costs for naked particle boards, MDF and OSB for the indicated periods.


Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

The table below shows the percentage distribution of the average consolidated production costs for Doors, Finger-joint Mouldings and Sawn Wood for the indicated periods.


Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

## MASISA S.A. AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS

| CONSOLIDATED INCOME STATEMENTS | Aggregate |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{aligned} & \text { Dec 31st, } \\ & 2005 \end{aligned}$ |
|  | (in thousands of US\$) |  |
| Operating Income | 886,507 | 743,488 |
| Operating Costs (less) | $(678,956)$ | $(549,501)$ |
| OPERATING MARGIN | 207,551 | 193,987 |
| Selling and Administrative Expenses (less) | $(123,972)$ | $(112,594)$ |
| OPERATING INCOME | 83,579 | 81,393 |
|  |  |  |
| Financial Income | 8,716 | 3,939 |
| Financial expenses (less) | $(35,371)$ | $(38,251)$ |
| Net financial expenses | $(26,655)$ | $(34,312)$ |
| Net income related company investments | 613 | 720 |
| Loss related company investments (less) | 0 | 0 |
| Net earnings related company investments | 613 | 720 |
| Other non-operating income | 6,898 | 2,799 |
| Other non-operating expenses (less) | $(15,883)$ | $(8,489)$ |
| Amortization of goodwill (less) | (85) | (791) |
| Currency correction | 628 | 555 |
| Exchange differences | $(11,513)$ | $(10,963)$ |
|  |  |  |
| NON-OPERATING INCOME | $(45,997)$ | $(50,481)$ |
|  |  |  |
| Income before income taxes and extraordinary items | 37,582 | 30,912 |
| Income tax | $(23,344)$ | $(13,621)$ |
| Extraordinary items | 0 | 0 |
| Net Income (loss) before minoritary interest | 14,238 | 17,291 |
| Minoritary interest | 10,695 | 5,690 |
| Net Income (loss) | 24,933 | 22,981 |
| Amortization of negative goodwill | 4,552 | 3,388 |
|  |  |  |
| NET INCOME (LOSS) FOR THE PERIOD | 29,485 | 26,369 |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

MASISA S.A. AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS

| CONSOLIDATED BALANCE | Aggregate |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Dec 31st, } \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { Dec 31st, } \\ & 2005 \end{aligned}$ |
|  | (in thousands of US\$) |  |
| ASSETS |  |  |
| CURRENT ASSETS: |  |  |
| Cash and equivalents | 16,705 | 11,987 |
| Time deposits | 29,388 | 82,906 |
| Negotiable securities (net) | 956 | 2,424 |
| Sales debtors (net) | 125,107 | 100,072 |
| Documents receivables (net) | 10,130 | 13,165 |
| Sundry debtors (net) | 18,814 | 20,371 |
| Documents and accounts receivables to related companies | 7,378 | 5,296 |
| Inventories (net) | 185,777 | 222,465 |
| Recoverable taxes | 62,237 | 52,585 |
| Anticipated paid expenses | 6,504 | 8,036 |
| Differed taxes | 9,876 | 2,138 |
| Other current assets | 2,479 | 5,205 |
| Total Current assets | 475,351 | 526,650 |
|  | - | - |
| FIXED ASSETS: |  |  |
| Lands | 142,758 | 132,130 |
| Construction and infrastructure works | 220,140 | 210,582 |
| Machinery and equipments | 849,262 | 839,037 |
| Others fixed assets | 757,249 | 641,686 |
| Higher value for technical reappraisal of fixed assets | 7,390 | 7,390 |
| Depreciation (less) | $(419,451)$ | $(374,828)$ |
| Total Fixed assets | 1,557,348 | 1,455,997 |
|  | - | - |
| OTHERS ASSETS: |  |  |
| Related company investments | 4,651 | 4,060 |
| Other company investments | 206 | 207 |
| Lower value of investments | 1,165 | 1,249 |
| Higher value of investments (less) | $(58,352)$ | $(53,460)$ |
| Long term debtors | 4,113 | 4,901 |
| Long term documents and accounts receivable to related companies | 1,406 | 0 |
| Long term differed taxes | 0 | 0 |
| Intangibles | 267 | 122 |
| Amortization (less) | -41 | -22 |
| Others | 30,220 | 26,217 |
| Total Others Assets | $(16,365)$ | $(16,726)$ |
| TOTAL ASSETS | 2,016,334 | 1,965,921 |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

MASISA S.A. AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS

| CONSOLIDATED BALANCE | Aggregate |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ |
|  | (in thousands of US\$) |  |
| LIABILITIES |  |  |
| CURRENT LIABILITIES: |  |  |
| Short term obligations with banks and financial institutions | 65,529 | 115,121 |
| Long term obligations with banks and financial institutions - short term portion | 52,787 | 76,032 |
| Obligations to the public - short term portion (bonds) | 32,937 | 185,286 |
| Long term obligations with one-year maturity | 0 | 1 |
| Dividends payable | 473 | 323 |
| Accounts payable | 52,260 | 52,441 |
| Documents payable | 707 | 881 |
| Sundry creditors | 2,069 | 1,406 |
| Documents and accounts payable to related companies | 5,451 | 3,450 |
| Provisions | 31,742 | 21,574 |
| Retentions | 14,244 | 11,324 |
| Income tax | 8,823 | 7,455 |
| Incomes received in advance | 279 | 231 |
| Others current liabilities | 47 | 242 |
| Total Current Liabilities | 267,348 | 475,767 |
| 旡 | - | - |
| LONG TERM LIABILITIES: |  |  |
| Obligations with banks and financial institutions | 170,944 | 135,524 |
| Long term obligations to the public (bonds) | 274,112 | 137,961 |
| Long term sundry creditors | 74 | 244 |
| Long term provisions | 1,662 | 1,418 |
| Long term differed taxes | 77,957 | 38,694 |
| Others long term liabilities | 17,320 | 19,965 |
| Total Long Term Liabilities | 542,069 | 333,806 |
|  |  | - |
| MINORITARY INTEREST: | 20,562 | 60,116 |
|  | - | - |
| NET WORTH: |  |  |
| Paid in capital | 812,880 | 769,834 |
| Capital revalorization reserve | 0 | 0 |
| Overpricing in sale of treasury shares | 0 | 0 |
| Other reserves | 219,494 | 188,477 |
| Retained earnings | 153,981 | 137,921 |
| Future dividend reserves | 51,424 | 51,424 |
| Earnings aggregate | 73,072 | 60,128 |
| Loss aggregate (less) | 0 | 0 |
| Net income (loss) for the period | 29,485 | 26,369 |
| Provisory Dividends (less) | 0 | 0 |
| Aggregate deficit for development period | 0 | 0 |
| Total Net Worth | 1,186,355 | 1,096,232 |
|  |  |  |
| TOTAL LIABILITIES | 2,016,334 | 1,965,921 |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

## MASISA S.A. AND SUBSIDIARIES

## CONSOLIDATED FINANCIAL STATEMENTS

| CASH FLOW STATEMENT - DIRECT | Aggregate |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Dec 31st, } \\ 2005 \end{gathered}$ |
|  | (in thousands of US\$) |  |
| FLOW ORIGINATED BY OPERATING ACTIVITIES: |  |  |
| Sales debtors collection | 1,230,899 | 879,940 |
| Financial income received | 36,851 | 2,592 |
| Dividends and other distributions received | 0 | 0 |
| Other incomes received | 29,742 | 31,001 |
| Supplier and personnel payment (less) | $(1,053,794)$ | $(748,178)$ |
| Interests paid (less) | $(78,138)$ | $(27,764)$ |
| Income tax paid (less) | $(11,346)$ | $(11,550)$ |
| Other expenses paid (less) | $(2,229)$ | $(4,305)$ |
| VAT and similar others paid (less) | $(19,950)$ | $(17,974)$ |
| Net Flow Originated by Operating Activities | 132,035 | 103,762 |
|  | - | - |
| FLOW ORIGINATED BY FINANCING ACTIVITIES: |  |  |
| Payment shares placement | 44,012 | 75,383 |
| Loans granted | 242,536 | 125,121 |
| Obligations to the public | 162,965 | 0 |
| Documented loans to related companies | 0 | 0 |
| Others loans granted to related companies | 73 | 1,396 |
| Other financing sources | 0 | 0 |
| Dividend payment (less) | $(11,491)$ | $(52,111)$ |
| Capital distribution (less) | 0 | 0 |
| Loan payment (less) | $(291,108)$ | $(82,901)$ |
| Obligations to the public payment (less) | $(178,338)$ | $(26,594)$ |
| Documented loans to related companies payment (less) | 0 | 0 |
| Others loans granted to related companies payment (less) | (709) | (71) |
| Emission and share placement expenses payment (less) | (903) | $(3,613)$ |
| Emission and obligations to the public placement expenses payment (less) | 0 | 0 |
| Others financing disbursements (less) | 0 | 0 |
| Net Flow Originated by Financing Activities | $(32,963)$ | 36,610 |
|  |  |  |
| FLOW ORIGINATED BY INVESTMENT ACTIVITIES: |  |  |
| Fixed asset sales | 1,565 | 2,193 |
| Permanent investment sales | 0 | 0 |
| Other investment sales | 1,698 | 0 |
| Documented loans to related companies collection | 0 | 0 |
| Other loans to related companies collection | 0 | 0 |
| Others investment income | 2,877 | 0 |
| Fixed assets incorporation (less) | $(121,843)$ | $(67,289)$ |
| Capitalized interests payment (less) | $(6,936)$ | $(5,877)$ |
| Permanent investments (less) | $(27,229)$ | $(29,890)$ |
| Financial instrument investments (less) | 0 | 0 |
| Documented loans to related companies (less) | 0 | 0 |
| Others loans to related companies (less) | 0 | 0 |
| Others investment disbursements (less) | 0 | (181) |
| Net Flow Originated by Investment Activities | $(149,868)$ | $(101,044)$ |
|  |  |  |
| TOTAL NET FLOW FOR THE PERIOD: | $(50,796)$ | 39,328 |
|  |  |  |
| Inflation effect over cash and cash equivalents | (12) | 0 |
| Net variation of cash and cash equivalents | $(50,808)$ | 39,328 |
| Initial balance of cash and cash equivalents | 97,857 | 58,530 |
|  |  |  |
| FINAL BALANCE OF CASH AND CASH EQUIVALENTS | 47,049 | 97,858 |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

## MASISA S.A. AND SUBSIDIARIES

## CONSOLIDATED FINANCIAL STATEMENTS

| FLOW-INCOME CONCILIATION | Aggregate |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec 31st, } \\ 2006 \end{gathered}$ | $\begin{aligned} & \text { Dec 31st, } \\ & 2005 \end{aligned}$ |
|  | (in thousands of US\$) |  |
| ASSET SALE INCOME | 29,485 | 26,369 |
|  |  |  |
| Asset sale income: |  |  |
| (Net Income) Loss in fixed asset sales | (31) | (767) |
| Net Income in investment sales (less) | 0 | 0 |
| Loss in investment sales | 0 | 0 |
| (Net Income) Loss in others asset sales | 0 | 707 |
|  | — |  |
| Asset sales income | (31) | (60) |
|  | - | - |
| CHARGES (INCOME) TO INCOME WHICH DOES NOT REPRESENT CASH FLOW |  |  |
| Depreciation for the period | 50,563 | 50,952 |
| Intangibles amortization | 439 | 874 |
| Punishments and provisions | 5,995 | 3,085 |
| Net income paid for investments in related companies (less) | (613) | (720) |
| Loss paid for investments in related companies | 0 | 0 |
| Amortization of goodwill | 85 | 791 |
| Amortization of negative goodwill (less) | $(4,552)$ | $(3,388)$ |
| Net currency correction | (628) | (555) |
| Net exchange difference | 11,513 | 10,963 |
| Other income to income which does not represent cash flow (less) | (64) | (30) |
| Other charges to income which does not represent cash flow | 20,070 | 25,627 |
|  |  |  |
| Cargos (Charges) to income which does not represent cash flow | 82,808 | 87,599 |
|  |  | - |
| VARIATION OF ASSET WHICH AFFECT CASH FLOW: |  |  |
| Sale debtors | $(1,825)$ | 8,034 |
| Inventories | 45,892 | $(25,363)$ |
| Other assets | $(17,210)$ | 2,190 |
|  |  |  |
| Variation of assets which affect cash flow increase (decrease) | 26,857 | $(15,139)$ |
|  |  |  |
| VARIATION OF LIABILITIES WHICH AFFECT CASH FLOW |  |  |
| Accounts payable related to operating income | $(19,545)$ | 5,572 |
| Interests payable | 2,434 | $(3,160)$ |
| Income tax payable (net) | 3,185 | 5,467 |
| Other accounts payable related to non operating income | 6,715 | 332 |
| VAT and similar others payable (net) | 10,822 | 2,472 |
| Variation of liabilities which affect cash flow increase (decrease) | 3,611 | 10,683 |
|  |  |  |
| Net income (Loss) of minoritary interest | $(10,695)$ | $(5,690)$ |
|  |  |  |
| NET FLOW ORIGINATED BY OPERATING ACTIVITIES | 132,035 | 103,762 |

Note: Due to rounding effects, the sum of the presented numbers may differ from the total.

## Forecasts and Estimates

This news release may contain forecasts, which are different statements than historical facts or current condition, and include without limitation management's current view and estimates of future circumstances, industry conditions and company performance. Some forecasts may be identified by the use of the terms "may", "should", "anticipates", "believes", "estimates", "expects", "plans", "intends", "projects", and similar expressions. Statements regarding future market share, projected future competitive strength, the implementation of relevant operating and financing strategies, the direction of future operations, and the factors or trends affecting financial condition, liquidity, or operating results are examples of forecasts. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions and operating factors. Any changes in such assumptions or factors could cause the actual results of Masisa, and the projected actions of the company, to materially differ from current expectations.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 1, 2007
Masisa S.A.

By: /s/ Patricio Reyes

Patricio Reyes
General Counsel

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